Mission: To enhance the region's economy and quality of life by providing efficient cargo and air passenger access to national and global markets.

January 15, 2014

Mike Wong, President and CEO Columbia Grain 1300 SW 5th Ave., Suite 2929 Portland, OR 97201

Mike Stanton, President ILWU Local 8 2435 SW Front Street Portland, OR 97209

Serge Schoen Louis Dreyfus Commodities Westblaak 92 3012 KM Rotterdam Netherlands

Dear Sirs:

Tony Flagg, President United Grain Corp. 900 Washington Street, Suite 700 Vancouver, WA 98660

Leal Sundet, Coast Committeeman ILWU 1188 Franklin Street, 4th Floor San Francisco, CA 94109

Following on a previous letter dated June 12, 2013, I am writing in my capacity as President of the Port of Portland Commission to urge you to take whatever measures are necessary to work towards an expeditious settlement of the outstanding issues in your ongoing labor dispute.

Labor disruption on the waterfront has been an unfortunate theme in recent years, and it has the potential to be particularly harmful in this case because the affected commodities are so central to the role of maritime commerce on the Columbia River. Collateral damage to farmers and others in the supply chain is an unintended but likely consequence of continued disruptions.

Reputational damage for our Port and region also continues to accrue. As stated in a recent *Journal of Commerce* article (ILWU, Employers Prepare for Toughest Talks in Decades, January 3, 2014), "The heated demonstrations in Washington and Oregon, however, contribute to an overall image of instability at West Coast ports."

We appreciate the difficult situation that you are faced with as well as the challenges you have had to overcome in the past year. We have faced our own unique problems at other terminals and well understand the complexities involved. Time is not on our side, however, and we ask that you please make every effort to negotiate in good faith and resolve this situation as soon as possible.

Sincerely,

James C. Carter

President

Port of Portland Commission

cc: Port of Portland Commission

James C. Carter/pet

The Honorable John Kitzhaber, Governor, State of Oregon The Honorable Jay Inslee, Governor, State of Washington

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